

Message Text

PAGE 01 TRIPOL 00496 141503Z

46

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 EUR-12 /030 W
----- 063853

R 140745Z APR 76
FM AMEMBASSY TRIPOLI
TO SECSTATE WASHDC 3168

UNCLAS TRIPOLI 0496

FOLLOWING SENT ACTION USDOC INFO ATHENS APR 12
REPEATED FOR YOU ACTION
QUOTE

E.O. 11652: N/A
TAGS: ECON, BEXP, BPRO, US, LY
SUBJECT: LARG BUSINESS PROPOSAL TO GM

REF: TRIPOLI 0140, STATE 048494

1. LARG OFFICIALS ADMINISTERING NATIONALIZED GM DISTRIBUTORSHIP HAVE NOT YET SORTED OUT ONGOING COMMERCIAL RELATIONSHIP WITH GM DESPITE VISIT GM MIDDLE EAST STAFF MANAGER ABD AL RAZAQ LAST MONTH. COMPLAINTS NOW CENTER ON HIGHER SHIPPING CHARGES AND APRIL 15 DEADLINE FOR ORDERING 1976 MODELS. MOHAMMAD AZZOUZ, MINECON OFFICIAL ADMINISTERING GM DISTRIBUTORSHIP, TOLD EMBOFF THAT GM HAD NOTIFIED HIM APRIL 2 OF NEW SHIPPING CHARGES (WHICH IN SOME CASES REPRESENT 100 PER CENT INCREASE) AND DEADLINE FOR NEW ORDERS -- BOTH OF WHICH, HE SAYS, MAKE CONTINUED GM OPERATION IN LIBYA IMPOSSIBLE.

2. AZZOUZ SAYS HE PLANS TRIP GO GM INSTALLATIONS IN GERMANY (APRIL 28), BELGIUM (MAY 3), AND NEW YORK (MAY 7) TO ATTEMPT NEGOTIATE THESE PROBLEMS. AZZOUZ IS INEXPERIENCED IN COMMERCIAL ACTIVITIES AND HAS DIFFICULTY COMMUNICATING IN ENGLISH. GM MAY WISH ARRANGE ARABIC INTERPRETER.

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PAGE 02 TRIPOL 00496 141503Z

3. ATHENS STAFF MANAGER RAZAQ MENTIONED POSSIBLE VISIT TO TRIPOLI BY GM OFFICIAL RAHMAN TO DISCUSS TRUCK ASSEMBLY PLANT PROPOSAL. WE BELIEVE RAHMAN VISIT COULD BE USEFUL BUT HE SHOULD PLAN ARRIVE

PRIOR DEPARTURE AZZOUZ APRIL 28.

4. REQUEST USDOC AND ATHENS PASS ABOVE INFORMATION
TO COMPANY. CARLE UNQUOTE
CARLE

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<< END OF DOCUMENT >>

Message Attributes

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Disposition Event:
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